



**Compushare and the Findley Group  
Unveil Information Technology Performance Planning (ITPP)  
at Pacific Coast Bankers' Bank CFO Conference**

*Alliance results in development of new and transformative thought  
on transitioning community bank IT departments into IT business enterprises*

**SOUTH COAST METRO, Calif., March 28, 2006** – At the recent Pacific Coast Bankers' Bank CFO conference in San Francisco, Compushare, Inc. and the Findley Group unveiled a new consulting and educational program designed for senior executives and boards of community financial institutions. The program, known as Information Technology Performance Planning (ITPP), represents a new and transformative thought on transitioning IT departments into IT business enterprises. The program comes as a result of the recent strategic alliance formed between Compushare, a provider of information security and compliance solutions for community financial institutions, and the Findley Group, a consulting and investment banking firm that specializes in community banks.

Compushare and the Findley Group co-developed ITPP in response to the common view of bankers that the IT organization is a 'necessary evil'. The program helps bankers better manage the performance of the IT department and demonstrate that IT is more than an expense item.

"Banks are beginning to understand that IT needs to take precedence, just as lending, operations and marketing does," said Gary Findley, director of the Findley Group. "So, ITPP was very well received at the Pacific Coast Bankers' Bank CFO conference, in both the general session and the breakout sessions. Of the 240 CFOs/upper management in attendance, more than 35 individual banks during the breakout sessions had the opportunity to further discover how managing the IT department is a potential source of revenue and not just a cost of business."

The unveiling of ITPP took place March 8-9th in San Francisco, beginning with Findley, delivering the keynote address, followed by a presentation from Romir Bosu, president and CEO of Compushare. The following morning, the conference consisted of breakout sessions, where ITPP was discussed further. In response to the turnout of the breakout sessions, Compushare will be sending an ITPP guide and conducting a webinar in April for the attendees.

"Due to the huge response of the breakout sessions and interest from the attendees, we plan on aggressively rolling ITPP out to the rest of the country," said Bosu. "ITPP will help community financial

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institutions of all size realize the impact of their IT departments taking on more of a profit center role. Views in the banking world are changing regarding IT and Compushare will continue increasing banker awareness through educational initiatives and programs.”

### **About The Findley Group**

The Findley Group is a consulting and investment banking firm that specializes in community banks in the western United States. The Findley Group is part of the Findley Companies which includes: The Findley Reports which is a bank publishing firm that reports on the financial performance of commercial banks in the western United States and publishes a monthly newsletter on the banking industry; and Gary Steven Findley and Associates, a law firm that specializes in the representation of community banks. For more information visit [www.findley-reports.com](http://www.findley-reports.com).

### **About Compushare**

Compushare specializes in providing IT security and compliance solutions to community financial institutions. The firm helps clients execute their IT initiatives and implements programs to assist financial institutions with federal and state regulatory requirements. Compushare’s roster of 500 clients nationwide continues to grow through business development and a targeted acquisition strategy. Headquartered in Santa Ana, Calif., Compushare has offices in Southern California, Northern California, Chicago, Dallas, Houston, Las Vegas, Philadelphia and New York/New Jersey. For more information visit [www.compushare.com](http://www.compushare.com).